

CAPABILITY STATEMENT

Hawkins Development Group is an Austin-based leadership development firm specializing in speaking, teaching, coaching, and consulting services.

We exist to guide others on their path to self-fulfillment through personal, interpersonal, and organizational development. Operating throughout the continental United States, we have served thousands of individuals across academic, government, non-profit, and corporate organizations.

Core Services

Hawkins Development Group offers an engaging, insightful, and interactive experience in a variety of ways including workshops, lunch-n-learn, and one-on-one coaching. Topics include, but are not limited to:

- Leadership Development
- Change Management
- Career Development
- Young Professionals in the Work Place

FEIN #: 46-4596121

NAICS Codes:

- **611430** Professional and management consulting services
- **541611** Administrative and general management consulting services
- **541612** Human resources consulting services
- **541613** Marketing Consulting services

DBE Certificate #: V00000927924

HUB Certificate #: 1464596121100

Class Item Commodity Description:



- **918** Consulting Services
- **918-32** Consulting Services
- **918-38** Education and Training Consulting
- **918-83** Organizational Development Consulting
- **924** Educational/Training Services
- **924-41** Instructor-led, Classroom Training
- **924-42** Instructors, Classes for the Public
- **924-60** Not-For-Credit Classes, Seminars, Workshops

Clients



Testimonials

"We invited Larry to speak to the Mississippi State University Entrepreneurship Seminar, and we thought he'd be good, but we didn't know just how awesome he was with engaging our students."

Marketing Research Associate at
Mississippi State University
Entrepreneurship Center

"What surprised me was how the Self-Branding pillars apply to an individual or a team. This is a brilliant angle. We expect to have more success with product adoption and visibility with leadership as a result of our work with Larry."

R&D Group Manager
at National Instruments

"Presenter was energetic and kept our attention, especially being last session of the day. He had us interact with each other without feeling pressure."

Attendee @ Society for Marketing
Professional Services
Southeastern Regional Conference